PRESS RELEASE May 24, 2011 For Immediate Release Contact: Chris Smith Vanguard EMS (503) 672-4377

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# Vanguard EMS and Tektronix Component Solutions Establish Joint Marketing Agreement

### Complementary Capabilities Benefit Customers Seeking

## a Broader Manufacturing Services Solution

BEAVERTON, Ore.-May 24, 2011-Vanguard EMS and Tektronix Component Solutions have signed a Joint Marketing Agreement to formalize their collaboration and the joint offering of their capabilities to customers in the defense, aerospace, medical and industrial equipment markets. While companies in these markets frequently seek to control costs through outsourced manufacturing, finding suitable suppliers can be challenging due to the high-complexity and high-reliability requirements of their products. Through the collaboration of Vanguard EMS, a high-reliability electronics manufacturing service provider, and Tektronix Component Solutions, customers now have access to the engineering, manufacturing and test services needed to support their assembly requirements from the microelectronics level to final system build and test.

"Both companies have significant alignment in our business philosophies, emphasis on quality, culture, and, most importantly, how we serve customers," states Floyd Sutz, chief executive officer, Vanguard EMS. "We are very excited about the Joint Marketing Agreement with Tektronix Component Solutions and believe the services we jointly provide will be a significant benefit for our customers."

Tom Buzak, president, Tektronix Component Solutions adds, "With Vanguard's focus on turnkey Printed Circuit Board (PCB) assembly, system integration and test, and our breadth of capabilities in microelectronics component design, assembly and test, we believe the combined offerings will be a significant value to our customers. We are very enthusiastic about the opportunity to collaborate with Vanguard to provide a broader solution."

With electronics manufacturing continuing to be driven primarily by off-shore, high-volume, consumer-

focused requirements, finding advanced technology suppliers with the appropriate technical capabilities, quality systems, certifications, and lean manufacturing mindset for high-reliability, low-volume applications is an ever-increasing challenge for system developers and OEMs. The technical, philosophical and geographical alignment of Vanguard EMS and Tektronix Component Solutions, combined with their successful history in supporting previous business opportunities, offer a powerful synergy to customers needing a broad level of manufacturing expertise and support.

#### **About Vanguard EMS**

Vanguard EMS serves market leading companies in medical, defense and industrial markets. Vanguard provides dedicated customer focused teams combined with operational excellence. Vanguard is ISO 9001:2000, ISO 13485, AS9100 and ITAR certified. Their 70,000 square foot facility in Beaverton, Oregon offers quick turn services, state-of-the-art SMT lines, in-circuit test, full functional test, and system build capability. The company has been in operation since 1988. Their web site is <a href="https://www.vanguard-ems.com">www.vanguard-ems.com</a>.

### **About Tektronix Component Solutions**

Tektronix Component Solutions is a proven microelectronics services provider offering a complete range of custom design, prototyping, manufacturing, and test services to equipment manufacturers. With more than 40 years of experience serving the measurement, military, medical, and communications markets, Tektronix Component Solutions works as an extension of our customers' product teams to cost-effectively resolve the most demanding component challenges. Headquartered in Beaverton, Oregon, Tektronix Component Solutions can be found on the web at <a href="component-solutions.tektronix.com">component-solutions.tektronix.com</a>.